

## APBI - 1998

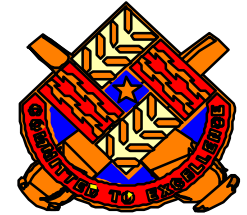
### Building Partnerships for the 21st Century

Presented by:

Mr. Ronald H. Vogt

Executive for Operations

28 Oct 1998



# TACOM I M M C

## Briefing Outline

OMA & AWCF Funding Trends  
Foreign Military Sales Trend  
Contracts  
EC/EDI  
Focus Sustainment  
Depot Transition



# TACOM

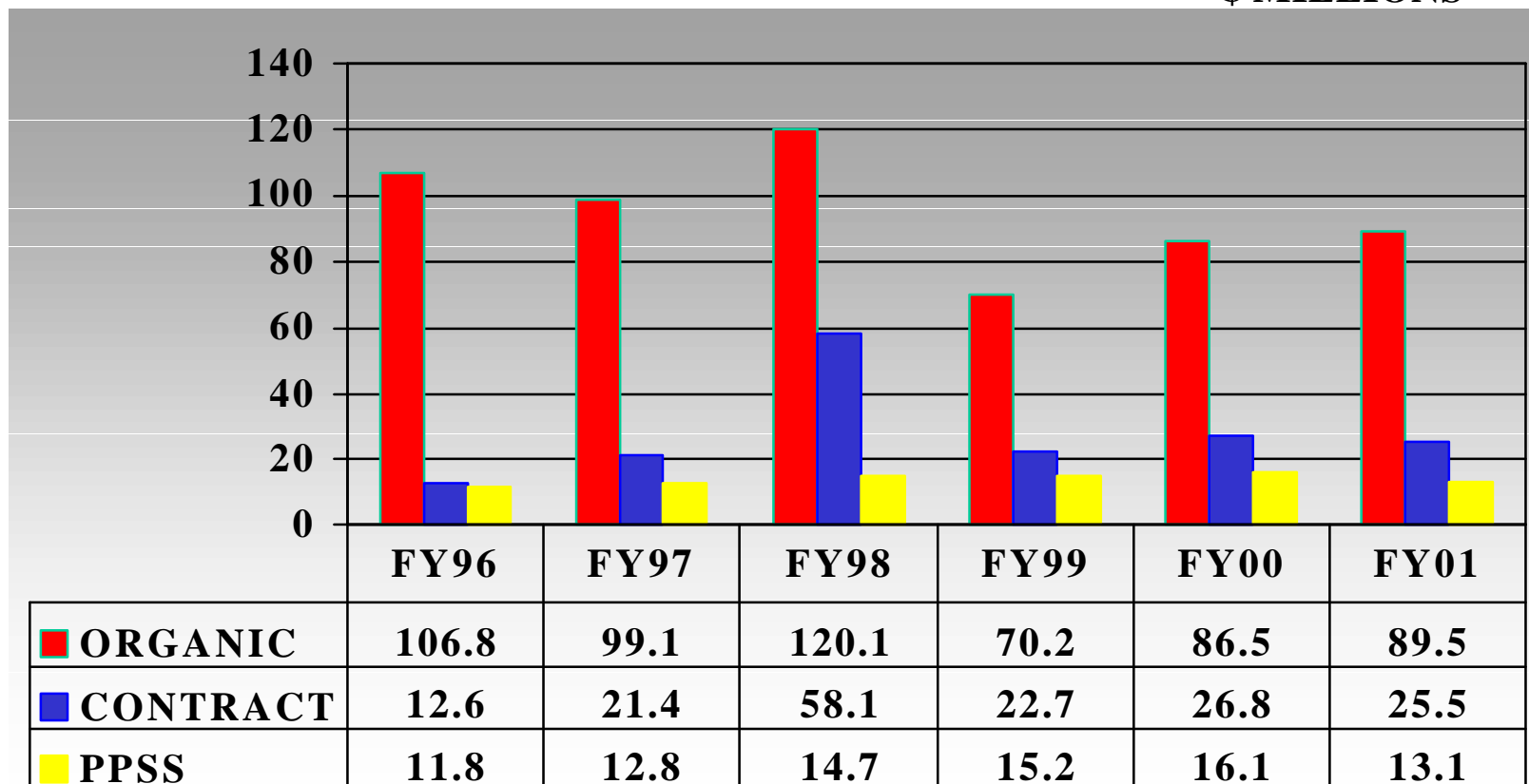
*Mobility and Firepower  
for America's Army*

## TACOM IMMC



### OMA FUNDING LEVEL

\$ MILLIONS



Increase in FY98 due to approval of AIM XXI.

Decrease in FY99 and out due to PBD021.



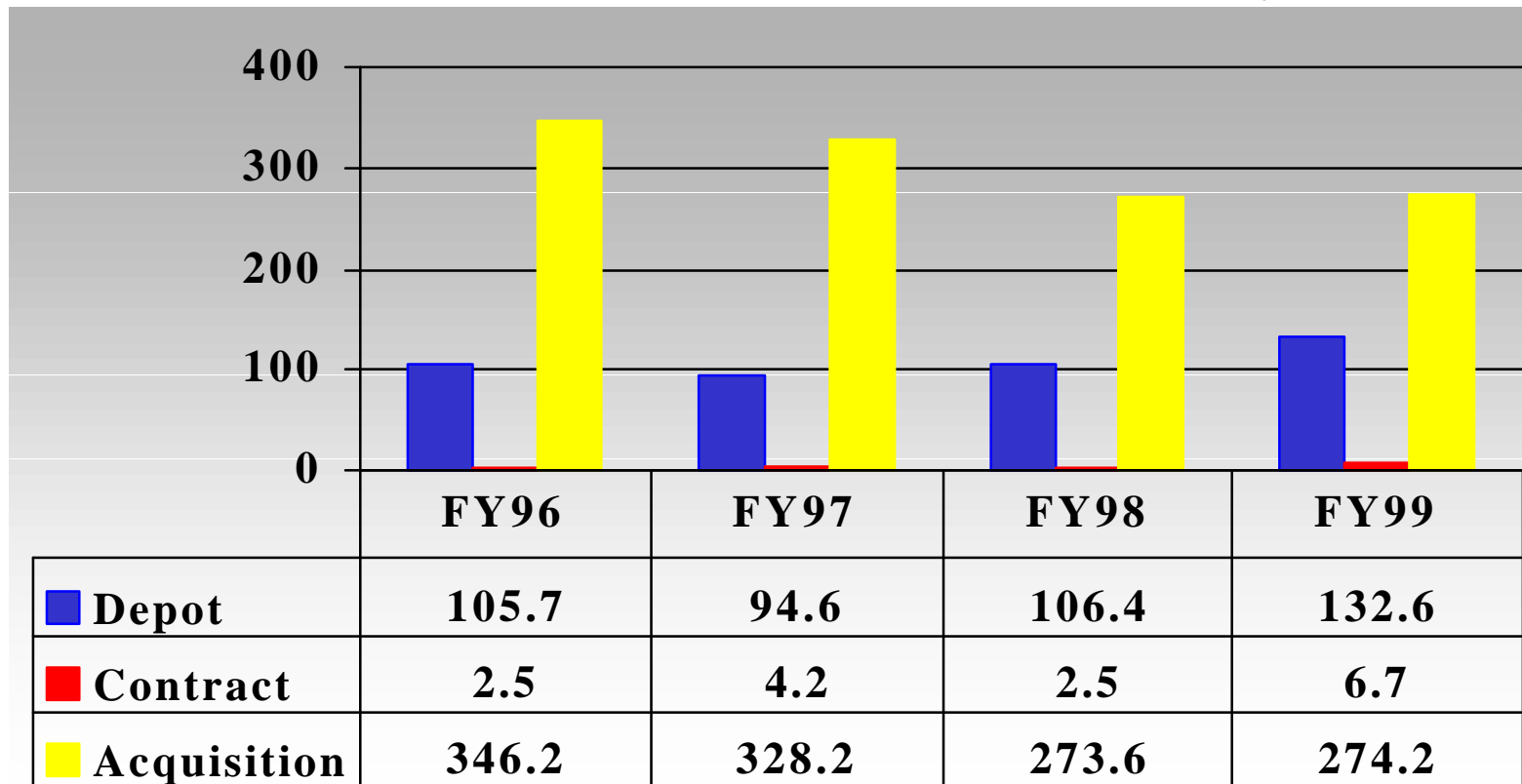
# TACOM

*Mobility and Firepower  
for America's Army*

## TACOM-IMMC



### AWCF FUNDING LEVEL \$ MILLIONS



**Expenditures for Acq/Repair are equal to our funded level.  
We are not permitted to over obligate.**

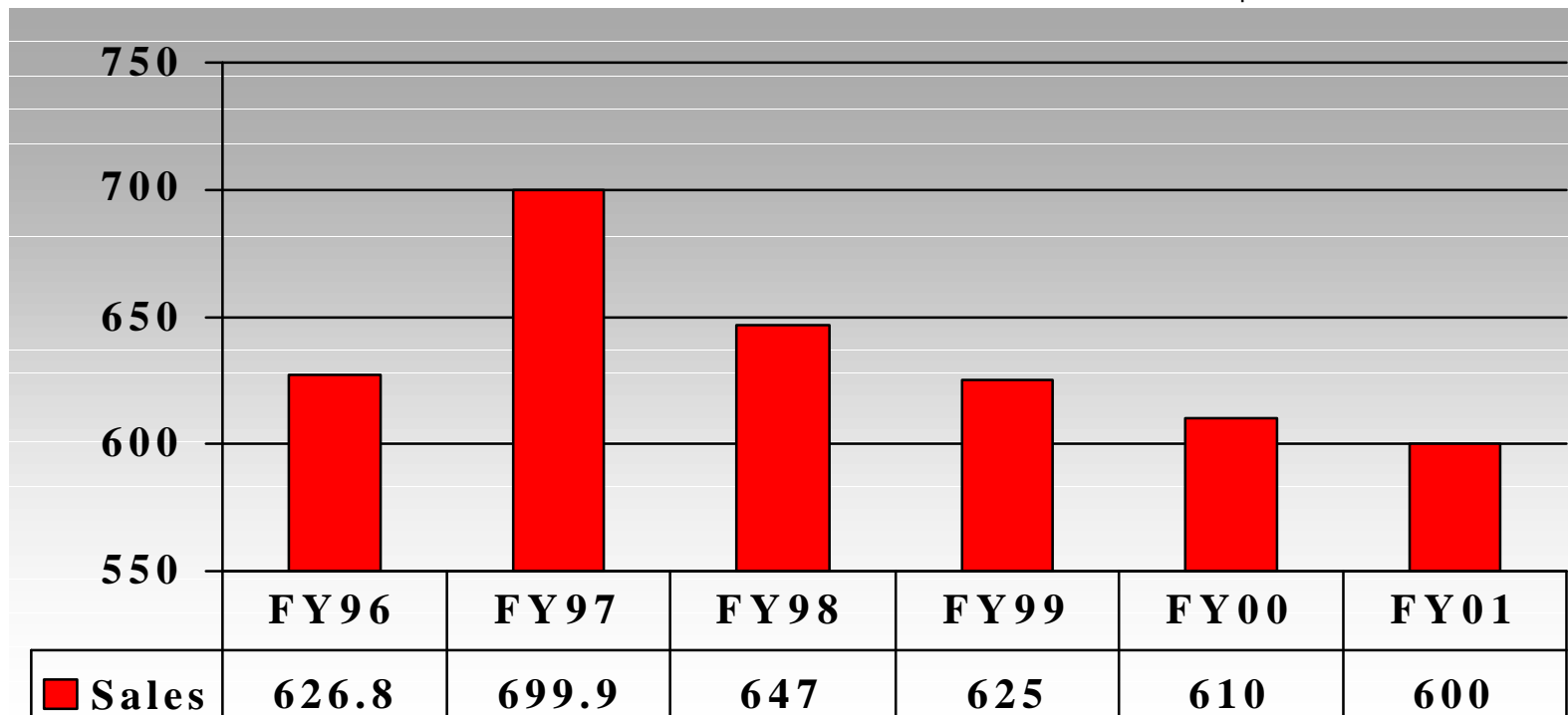


*Mobility and Firepower  
for America's Army*



# Foreign Military Sales FUNDING TREND

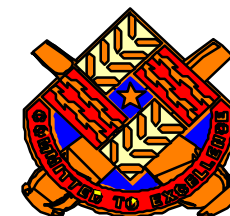
\$ MILLIONS





# **TACOM**

*Mobility and Firepower  
for America's Army*



## **HAND - OUTS CONTRACTS INFO**

### **FORECASTED BUYS FOR FY99**

FED STX NUM	UI	NOUN	DOLLAR VALUE
2530014429685	EA		
2530000782906	EA		
2530012014816	EA		
2815014386664	EA		
2530006929316	EA		
2815001507405	EA		
2610013337632	EA		
2610011714745	EA		
2540013933796	KT		
2530012341917	EA		
2610011261576	EA		
2815011422745	EA		
2610012141344	EA		
2835010740014	EA		
2920014429684	EA		
2530014407615	EA		
2940014087047	EA		
25400094386645	EA		

### **FY99 CONTRACT REPAIR**

WPN SYS	NSN
FAASV	5906-01-210-0301
	6525-01-270-3563
	6350-01-273-8381
M109	3010-01-373-6945
	2920-01-442-4344
STE M18FVS	6525-01-271-7842
	6998-01-271-1486
	6998-01-252-0191
	9998-01-067-8951
	9998-01-135-4516
	6998-01-120-3069
M113 FOV	2530-01-139-3748
BFVS	2520-01-285-9827
	2520-01-274-6449
M1 FOV	6896-01-317-7618

### **FOREIGN MILITARY SALES CONTRACTS**

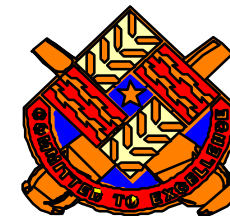
<u>NOMENCLATURE</u>	<u>FY99</u>	<u>FY00</u>
M1A2 ABRAMS TANK	80	100
HEAVY ASSAULT BRIDGE	6	
M88A2 RECOVERY VEHICLE	68	
M992A2 FAASV	48	
M1085A1 5 TON TRUCK	129	
M1088A1 5 TON TRUCK	17	
M1091 5 TON TRUCK	40	
M105A3 TRAILER	12	
M1000 TRANSPORTER		12
M1101 HMT	20	
M149A2 WATER TRAILER	40	
M200A1 TRAILER	9	
M1022A1 DOLLY	2	



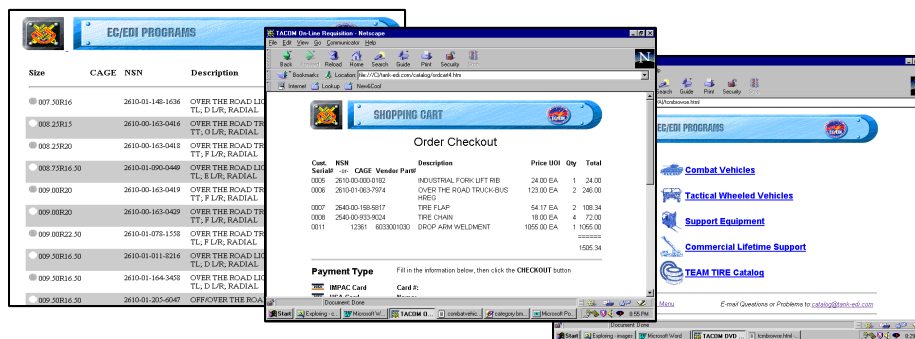
# TACOM

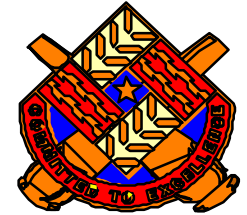
*Mobility and Firepower  
for America's Army*

## Web Catalog



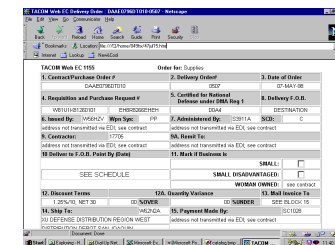
- On-line requisition capability for retail level
- Platform for retail purchasing via credit cards
  - maintain TACOM sales; reduce DFAS fees
- Basis for Commercial Lifetime Support (CLS)
  - Low volume systems supported by vendor part #
  - Buying by part number save significantly over establishing NSNs





# TACOM Web EC

- Interactive support for SME's
- On-line, e-forms access to DVD/EDI transactions
- Day One functionality for delivery orders, order acknowledgements and shipment notices
- Server based, minimal vendor expense
  - Win 95/NT, modem, internet access
- Secure access by ID/password per vendor
- Platform for future interactive modifications, bar code labels and more

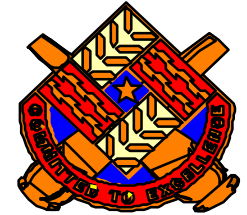






# **TACOM**

*Mobility and Firepower  
for America's Army*



## **FOCUSED SUSTAINMENT**

### **WHAT IS FOCUSED SUSTAINMENT?**

***“BUY ONLY WHAT’S  
NEEDED; SPEND ONLY  
WHAT’S NECESSARY”***

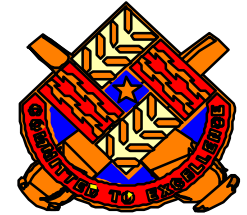
Indefinite Quantity,  
Indefinite Delivery  
Contract Instruments  
that provide  
logistics services  
and products on  
demand.

*10-year contract with products and  
services covering all sustainment aspects;  
individually priced - each product or  
service can be ordered in any increment  
required.*



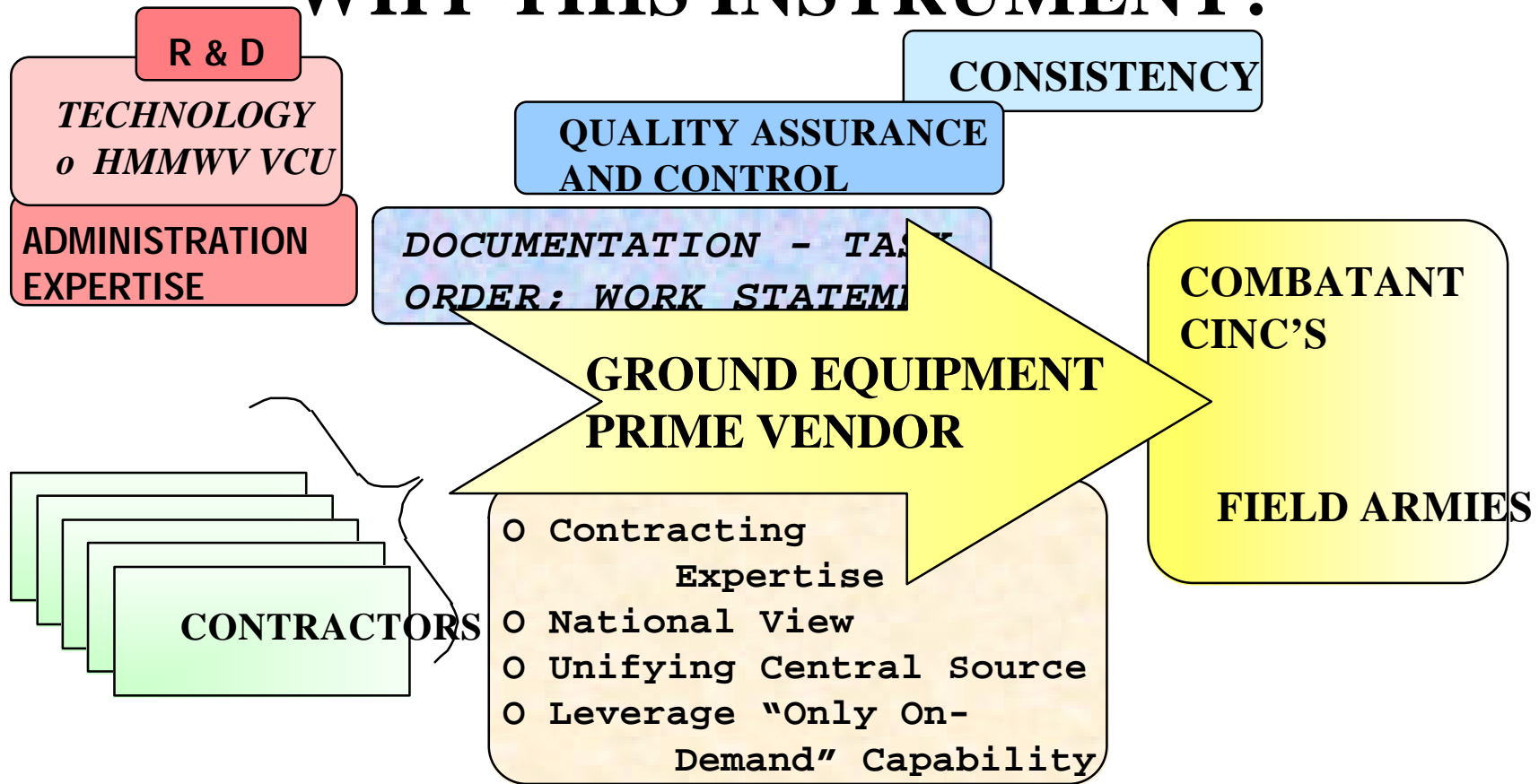
# **TACOM**

*Mobility and Firepower  
for America's Army*



## **FOCUSED SUSTAINMENT**

### **WHY THIS INSTRUMENT?**





# **TACOM**

*Mobility and Firepower  
for America's Army*



## **FOCUSED SUSTAINMENT**

**CONTRACT AWARD: 4 SEP 98**

### **MARKETING PLAN:**

**-- CHIEF OF STAFF WEEKSUM**

**-- PERSONAL LETTERS TO:**

- MACOM DCSLOGS**
- CORPS COMMANDERS**
- COSCOM**
- DIV COMMANDERS**
- NATIONAL GUARD**
- USAR**
- CASCOM**
- OC&S**

**-- ARTICLES IN LOGISTICIAN  
MAGAZINE**

**-- AEPS**

**WHAT  
SUSTA**

**LEVERAGE  
EXPERTISE  
BREED" FR**

**Multi  
contr**

**Work  
to se  
for e**

**EVALUATION**

**ISTANCE**

**G**

**G**

**INDING**

**DATA**

**NUALS**

**CHANGES**

**(IR/ECP)**

**ours needed.**



## **FOCUSED SUSTAINMENT**

### **FOCUSED SUSTAINMENT PARTICIPANTS**

- **LEAR SIEGLER**  
(Annapolis, MD) Large Business
- **DIMENSIONS INTERNATIONAL INC.**  
(Alexandria, VA) Large Business
- **EAGLE SUPPORT SERVICES CORP.**  
(Huntsville, AL) Small Business
- **PREMEIR PROFESSIONAL SERVICES INC.**  
(Huntsville, AL) Small 8(a) Women-Owned
- **LOGISTICS, ENGR & ENVIRON SUP SERV.**  
(Huntsville, AL) Small 8(a) Women-Owned
- **DUCOM Inc.**  
(Silver Spring, MD) Small 8(a) Women-Owned



## DEPOT TRANSITION

### MISSION STATEMENT

Our Integrated Process Team's mission is to develop a transition plan to transfer depot management responsibilities from Headquarters, IOC, to Headquarters, TACOM, permitting effective command and control of Anniston Army Depot and Red River Army Depot. Operational Control (OPCON) is to occur on 1 Oct 98 with full command and control on 1 Oct 99. In conjunction with CECOM, IOC, and Headquarters AMC, the IPT will review all functions and processes to assess their value added and make determinations to eliminate, re-engineer, or adopt as-is.

AMCLG Memo  
1 Jul 98 directed transfer of  
rail mission at Hill AFB

### VISION

To create an integrated business environment, supported by an integrated data environment, that provides a seamless merger of the core capabilities of Anniston and Red River Army Depots with TACOM's, resulting in enhanced support to our customers at lower cost.



## DEPOT TRANSITION

### IOC

#### War Reserve

#### Arsenals

#### Ammo Plants

#### Depots/ Depot Activities

CEGA-SC Pine Bluff, AR  
CEGE-NE Rock Island, IL  
Watervliet, NY

Badger, WI  
Cornhusker, NE  
Crane, IN  
Holston, TN  
Indiana, IN  
Iowa, IA  
Joliet, KS  
Lake City, MO  
Lone Star, TX  
Longhorn, TX  
Louisiana, LA  
McAlester, TN  
Mississippi, MS  
Radford, VA  
Ravenna, OH  
Riverbank, CA  
Scranton, PA  
Sunflower, KS  
Twin Cities, MN  
Volunteer, TN

**Anniston, AL**  
**Blue Grass, KY**  
**Corpus Christi, TX**  
**Hawthorne, NV**  
**Letterkenny, PA**  
**Red River, TX**  
**Sierra, CA**  
**Tobyhanna, PA**  
**Tooele, UT**  
**Savanna, IL**  
**Seneca, NY**



# **TACOM**

*Mobility and Firepower  
for America's Army*



## **DEPOT TRANSITION**

### **IOC**

#### **War Reserve**

#### **Arsenals**

#### **Ammo Plants**

#### **Depots/ Depot Activities**

CEC  
CEC  
-TACOM -  
Anniston, AL  
Red River, TX  
+ Rail Mission, Hill AFB

Badger, WI  
Cornhusker, NE  
Crane, IN  
Holston, TN  
Indiana, IN

Louisiana, LA  
McAlester, TN  
Mississippi, MS  
Radford, VA

Blue Grass, KY  
Hawthorne, NV

-CECOM-  
Tobyhanna, PA

-AMCOM-  
Corpus Christi, TX  
Letterkenny, PA

Sierra, CA  
Tooele, UT  
Savanna, IL  
Seneca, NY



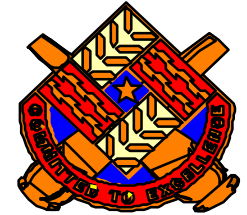
**TACOM**  
*Mobility and Firepower  
for America's*



IMMC on the WWW

<http://www.tacom.army.mil/immc/immc.htm>





**A P B I - 1 9 9 8**

**Building Partnerships for the 21st Century**

**TACOM  
I M M C**

Presented by:

**Mr. Ronald H. Vogt**

**Executive for Operations**

**28 Oct 1998**

---

**T**ank-automotive & **A**rmaments **COM**mand